## BALANCE SHEET

As at Mar. 31st, 2009

| ASSETS | Code | Note | Mar. 31st, 2009 | Dec. 31st, 2009 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 95.502.251.430 | 99.389.441.523 |
| I. Cash and cash equivalents | 110 |  | 33.743.649.160 | 36.426.470.544 |
| 1. Cash | 111 | V. 01 | 33.743.649.160 | 36.426.470.544 |
| 2. Bank deposits |  |  |  |  |
| 3. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 19.082.233.207 | 24.355.639.593 |
| 1. Trade accounts receivables | 131 |  | 12.454.567.454 | 16.999.650.067 |
| 2. Advances to suppliers | 132 |  | 5.482.165.629 | 6.257.631.385 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 1.145.500.124 | 1.098.358.141 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 36.648.598.299 | 31.728.009.007 |
| 1. Inventories | 141 | V. 04 | 36.648.598.299 | 31.728.009.007 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 607.770.765 | 6.879.322.379 |
| 1. Short-term prepaid expenses | 151 |  | 3.080.456.469 | 1.766.769.102 |
| 2. VAT deductible | 152 |  | 1.923.084.552 | 4.284.394.835 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 1.024.229.744 | 828.158 .442 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 95.796.788.223 | 96.570.745.404 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsididaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 94.940.495.631 | 95.660.702.811 |
| 1. Tangible fixed assets | 221 | V. 08 | 39.950.986.768 | 40.711.028.795 |
| - Historical cost | 222 |  | 70.105.514.813 | 70.351.308.331 |
| - Accumulated depreciation | 223 |  | (30.154.528.045) | (29.640.279.536) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 9.011.986.833 | 9.019.596.186 |
| - Historical cost | 228 |  | 10.790.607.913 | 10.790.607.913 |
| - Accumulated depreciation | 229 |  | (1.778.621.080) | (1.771.011.727) |
| 4. Construction in progress expenses | 230 | V. 11 | 45.977.522.030 | 45.930.077.830 |
| III. Property investment | 240 | V12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | $\mathbf{6 0 . 0 0 0 . 0 0 0}$ | 60.000.000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 60.000.000 | 60.000 .000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Goodwill | 260 |  |  |  |
| 1. Goodwill | 261 |  |  |  |
| V. Other long-term assets | 270 |  | 796.292 .592 | 850.042.593 |
| 1. Long-term prepaid expenses | 271 | V. 14 | 456.249 .999 | 510.000 .000 |
| 2. Deferred income tax assets | 272 | V. 21 | 340.042.593 | 340.042 .593 |
| 3. Others | 273 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 191.299.039.653 | 195.960.186.927 |


| CAPITAL SOURCE | Code | Note | Mar. 31st, 2009 | Dec. 31st, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 65.489.349.903 | 76.267.534.894 |
| I. Short-term liabilities | 310 |  | 58.552.172.611 | 69.305.423.727 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 30.375.549.161 | 40.091.588.758 |
| 2. Trade accounts payable | 312 |  | 3.487.178.823 | 3.217.663.296 |
| 3. Advances from customers | 313 |  | 5.220.986.417 | 1.758.595.478 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 8.305.321.562 | 7.161.211.130 |
| 5. Payable to employees | 315 |  | 2.338.271.500 | 2.365 .312 .500 |
| 6. Payable expenses | 316 | V. 17 | 5.371.309.524 | 9.928.459.299 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 1.190.264.217 | 1.435.504.967 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. The reward fund, welfare | 323 |  | 2.263.291.407 | 3.347.088.299 |
| II. Long-term liabilities | 330 |  | 6.937.177.292 | 6.962.111.167 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 1.246 .666 .667 | 1.246.666.667 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 1.590 .510 .625 | 1.615.444.500 |
| 7. Provision for long-term liabilities | 337 |  | 4.100.000.000 | 4.100.000.000 |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 125.809.689.750 | 119.692.652.033 |
| I. Capital sources and funds | 410 | V. 22 | 125.809.689.750 | 119.692.652.033 |
| 1. Paid-in capital | 411 |  | 103.723.650.000 | 103.723.650.000 |
| 2. Capital surplus | 412 |  | 2.856.593.370 | 2.856.593.370 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (464.703.699) |  |
| 7. Investment and development fund | 417 |  | 3.951.936.058 | 3.951.936.058 |
| 8. Financial reserve fund | 418 |  | 3.245.066.838 | 3.245.066.838 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 12.497.147.183 | 5.915.405.767 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 191.299.039.653 | 195.960.186.927 |

## INCOME STATEMENT

Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Revenue of sales and services | 01 | VI. 25 | 32.099.380.931 | 31.087.585.587 |
| 2. Deductions | 02 | VI. 26 | 447.246.003 | 8.131.000 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 | VI. 27 | 31.652.134.928 | 31.079.454.587 |
| 4. Cost of goods sold | 11 | VI. 28 | 19.275.224.615 | 20.683.314.341 |
| 5. Gross profit (20=10-11) | 20 |  | 12.376.910.313 | 10.396.140.246 |
| 6. Financial incomes | 21 | VI. 29 | 1.755.708.231 | 121.742 .042 |
| 7. Financial expenses | 22 | VI. 30 | 1.215.078.971 | 1.032.477.448 |
| - Include: Interest expense | 23 |  | 521.143 .727 | 267.110.443 |
| 8. Selling expenses | 24 |  | 1.821.293.276 | 1.207.271.902 |
| 9. General \& administrative expenses | 25 |  | 2.957.474.652 | 2.021.268.913 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 8.138.771.645 | 6.256.864.025 |
| 11. Other incomes | 31 |  | 176.318.413 | 93.088.545 |
| 12. Other expenses | 32 |  | 87.913.290 | 550.000 |
| 13. Other profit (40=31-32) | 40 |  | 88.405.123 | 92.538.545 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  |  |  |
| 15. Profit before tax (50=30+40) | 60 |  | 8.227.176.768 | 6.349.402.570 |
| 16 Current corporate income tax expenses | 61 | VI. 31 | 1.645.435.353 | 1.396.868.565 |
| 17 Deferred corporate income tax expenses | 62 | VI. 32 |  |  |
| 18. Profit after tax (60=50-51-52) | 70 |  | 6.581.741.415 | 4.952.534.005 |
| 18.1. Minority interest |  |  |  |  |
| 18.2 Profit after tax of parent company's shareholder |  |  |  |  |
| 19. EPS (*) | 80 |  | 635 | 478 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Indirect method)
Unit: VND

| Items | Code | Note | Quarter 1/2010 | Quarter 1/2009 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 8.227.176.768 | 6.349.402.570 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 1.030.697.966 | 1.057.382.168 |
| Distributed commercial advantage |  |  |  |  |
| Provisions |  |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (1.151.123.911) | (3.296.749) |
| Interest expenses | 6 |  | 521.143.727 | 267.110.443 |
| 3. Operating profit before the changes of current capital | 8 |  | 8.627.894.551 | 7.670.598.432 |
| Changes in accounts receivable | 9 |  | 7.438.645.368 | (963.392.777) |
| Changes in inventories | 10 |  | (4.837.145.393) | 3.304.921.077 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (1.062.145.393) | 1.792.164.025 |
| Changes in prepaid expenses | 12 |  | (1.259.937.366) | 328.984 |
| Paid interest | 13 |  | (521.143.727) | (267.110.443) |
| Paid corporate income tax | 14 |  | (507.706.758) |  |
| Other receivables | 15 |  |  | 36.958 .000 |
| Other payables | 16 |  | (1.110.130.767) | (508.379.667) |
| Net cash provided by (used in) operating activities | 20 |  | 6.767.741.096 | 11.066.087.631 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (413.924.018) | 12.887.619 |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1.151.123.911 | 3.296 .749 |
| Net cash used in investing activities | 30 |  | 737.199.893 | (9.590.870) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 3.826.498.000 | 16.171.499.571 |
| 4. Cash paid to principal debt | 34 |  | (14.014.260.373) | (28.663.960.279) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | (10.187.762.373) | (12.492.460.708) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (2.682.821.384) | (1.435.963.947) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 36.426.470.544 | 4.179.700.144 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 | 31 | 33.743.649.160 | 2.743.736.197 |

